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Coaching C.L.U.E.S: Real Stories, Powerful Solutions, Practical Tools

By Marian J. Thier

Nicholas Brealey Publishing. Paperback. Book Condition: new. BRAND NEW, Coaching C.L.U.E.S: Real Stories, Powerful Solutions, Practical Tools, Marian J. Thier, With a unique birds-eye view and lively stories of the people, skills and coaching process inside top Fortune 500 companies, Coaching C.L.U.E.S. brings today's hottest management tools to life and demonstrates powerful coaching in action. Framed by the five C.L.U.E.S. - Characteristics, Language, Underlying motives, Energy and Stories - these are real-world accounts of real people solving real workplace problems which model the skills needed to confront even the most intractable challenges. - A pioneer in the field of professional coaching in the U.S., Thier paints an authentic picture of the dedication, experience, and creativity required to both understand and practice the art of coaching. She takes readers behind the scenes to demonstrate the techniques she has used during her fifteen years on the frontlines of business, sharing her own perspective and insights, her clients ideas and solutions, and challenging readers to develop their own. - In this cover-to-cover toolkit of coaching dialogues, skill-building exercises, and 12 unique, field-tested tools, Thier gives voice to how individuals and teams have wrestled with finding new ways to think creatively and to improve...



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